

UNITED STATES INTERNATIONAL TRADE COMMISSION  
WASHINGTON, D.C.

HAND TRUCKS AND CERTAIN  
PARTS THEREOF FROM CHINA

Inv. No. 731-TA-1059 (Final)

TESTIMONY OF LIU HUIJUAN

Good morning. My name is Liu Huijuan. I am a project director for China Chamber of Commerce for Import & Export Machinery & Electronic Products. The Chamber of Commerce is a non-profit, non-governmental organization which represents and promotes the interests of machinery and electronic product exporters and producers in China. The Chamber also acts as a resource for export and market-related information. The Chamber does not control or coordinate any activities of individual companies.

I am here to provide information on the overall Chinese hand truck exports. Although the exact statistics on the production and export of this industry is not kept by any organization, we have a pretty good idea of the general size of the export industry through our interactions with companies.

We believe there may be about 20-30 Chinese companies, including trading companies, that export hand trucks. Of these companies, all major producers are located in the Qingdao area. The largest producer and exporter of hand trucks is Taifa, whose representatives are here today. Other major producers are Huatian, Zhenhua, Xinghua and Tianhe. By our estimate, these companies account for about 80% of all exports of hand trucks to the United States. I understand that these companies all have provided information to the Commission in this case. To our knowledge, the remaining producers

are very small, and do not account for more than 20% of total U.S. exports. We are not aware of any major new investment in the hand truck industry planned in the near future.

We believe that the Commission has collected information that represents the majority of the hand truck industry in China, which should be relied on by the Commission in this case. Thank you.